

# Video testimonial packages that drive B2B sales

We transform authentic customer experiences into high-converting marketing campaigns

Schedule Strategy Session

See Samples

FAQ

USED BY THE WORLD'S MOST AVERAGE COMPANIES

Page Data 🚀 FrontPage Data 🚀 FrontPage Data 🚀 FrontPage Data 🚀 FrontPage Sata 🚀 FrontPage Data

### Introduce us to your customers. We'll handle the rest.

#### Authentic **Customer Stories**

We work with you to develop interview questions designed to create compelling testimonials that resonate with your target audience.





### **Remote or On-Site** Interview

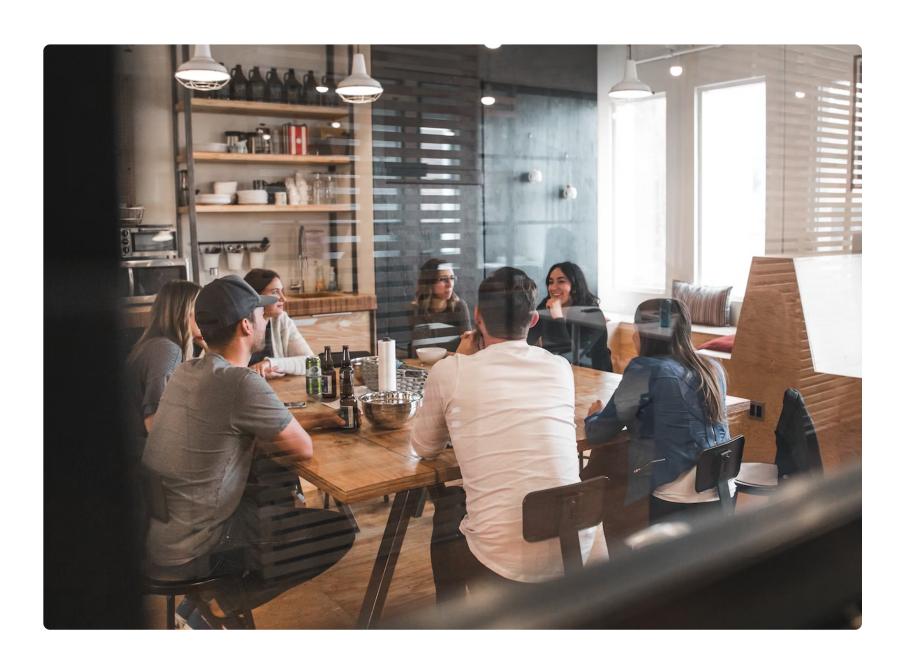
No matter where in the world your client is, we'll film your testimonial interview either remotely or with our on-site crew.

You don't have to lift a finger. We handle the entire process from interviewing and filming to editing and design.

#### **Complete Content Packages**

Within 30 days of filming, you'll get a skillfully edited, full-length video testimonial—but that's just the beginning.

Depending on your package, we'll also send you bite-sized clips of the most powerful interview moments, audio files, transcripts, social media assets, Q&A blog posts, and in-depth case studies.



Schedule Strategy Session

#### "These testimonials have more engagement than our explainer videos."

Customer Name Company

#### **The Elite Testimonial Process**

Studio-quality video testimonials starting from \$2,000.

Schedule Strategy Session



φή

×5 o x

#### Strategy & Setup

Together, we'll define your goals and the angle the story should support, then plan out our question set.

We'll help you set expectations with your customer and make an intro to our team—then manage everything from there.

#### Filming

We coordinate the shoot with your client and determine whether to do a remote or on-site interview.

On the day of the interview, both a producer and an interviewer are present to guide your customer and ensure you get the best possible footage.

#### **Editing & Publishing**

Our editing team will create a captivating, full-length interview file. We'll perform up to 3 rounds of edits so you get the perfect final cut.

In addition, you'll get highlight clips, audio recordings, full interview transcripts, and raw footage files.

"People are spending 30 minutes to an hour watching the testimonial videos you made for us."

> **Customer Name** Company

## **The Power of Video Testimonials**

Video testimonials are a powerful form of social proof that can build trust, convert leads, and drive sales for your business:

### 79%

Of customers watch video testimonials to learn more about a brand's products or services.



Of customers watch video testimonials to learn more about a brand's products or services.

2 in 3

Of customers watch video testimonials to learn more about a brand's products or services.



Of customers watch video testimonials to learn more about a brand's products or services.

### **Social Proof On Every** Channel

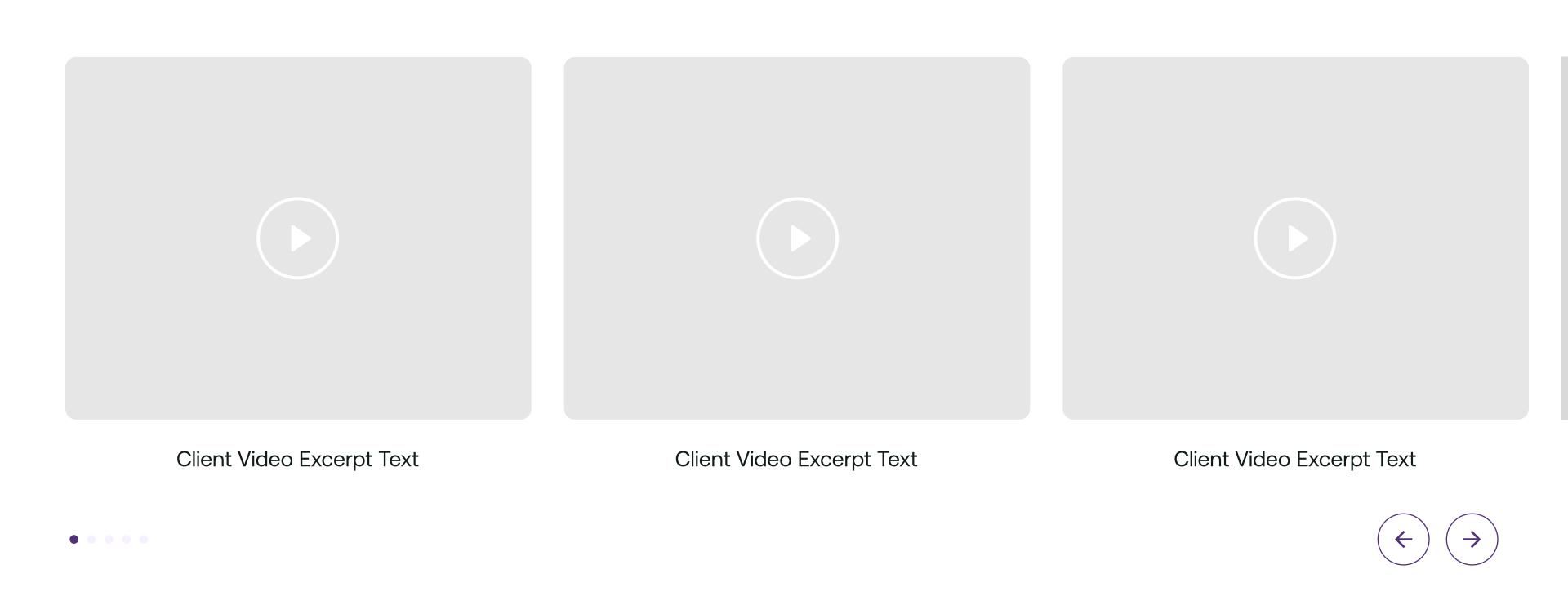
Your testimonial package is more than just a video clip. It's a full-stack marketing, advertising, and fundraising asset. Our testimonials are used for:

Ø	Home Pages	Ø	Investor Pitches
Ø	Sales Pages	Ø	Social Media
Ø	About Pages	Ø	Advertisements

Schedule Strategy Session

[COMPANY] uses our video testimonials on their homepage. They've been seen 1000's of times and helped bring in X sales.

# **Examples of Client Testimonials**



### **Pricing plan**

#### $\sim$ \$1,990 S **Starter Elite** Custom **Includes: Includes:** ✓ 1 Custom Video Audiogram Clip Everything in Starter Elite, Plus: $\checkmark$ $\checkmark$ (All raw footage and a Interview Transcript & ✓ Written Case Study $\checkmark$ 2-minute edit) Audio Recording (Up to 1,500 words) 2 Teaser Edits $\checkmark$ ✓ Up to 3 Rounds of ✓ One-Sheet Case Study (For social media, ads, Revisions website design, and sales Q&A Blog Post $\checkmark$ communications) ✓ Slide Deck

**Bonuses:** 

Can Be Discussed on Orders of up to 6+

Schedule Strategy Session

### **Remote Video Testimonial FAQ**

What are remote testimonials?	$\sim$
How big is the ask going to be for my client?	$\sim$
What's the average turnaround time?	$\sim$
Can you help me get my clients to take part?	$\sim$
How do you maximize the quality of a remote video?	$\sim$
I don't have buy-in from clients yet. Should I still contact you?	$\sim$
How many people can be interviewed at a time?	$\sim$
Can you create on-location video testimonials?	$\sim$
Do I need to have a client lined up before contacting you?	$\sim$

### Harness the power of social proof and drive more sales with video testimonials

Schedule Strategy Session

#### Logo

We turn customer success stories into captivating video testimonial packages that help generate leads, drive sales, and close deals.

Contact

info@elitetestimonial.com

Will reply in 24 hours

Legal

**Privacy Policy** Terms of Service Master of Service Agreement (c) 2023 Elite Testimonial