

Video testimonial packages that drive B2B sales

We transform authentic customer experiences into high-converting marketing campaigns

Schedule Strategy Session

See Samples

FAQ

USED BY THE WORLD'S MOST AVERAGE COMPANIES

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Introduce us to your customers. We'll handle the rest.

Authentic **Customer Stories**

We work with you to develop interview questions designed to create compelling testimonials that resonate with your target audience.





Remote or On-Site Interview

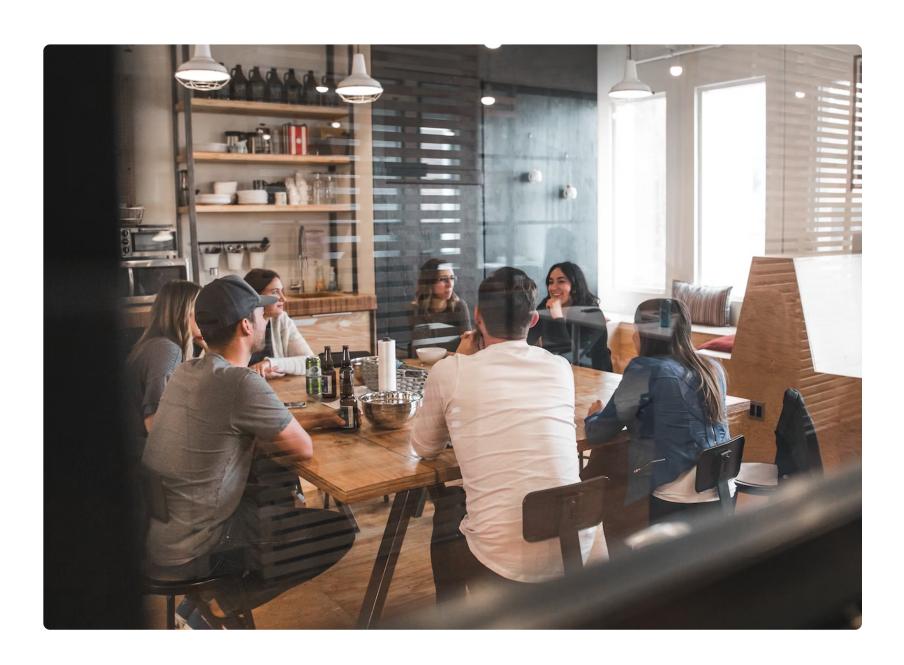
No matter where in the world your client is, we'll film your testimonial interview either remotely or with our on-site crew.

You don't have to lift a finger. We handle the entire process from interviewing and filming to editing and design.

Complete Content Packages

Within 30 days of filming, you'll get a skillfully edited, full-length video testimonial—but that's just the beginning.

Depending on your package, we'll also send you bite-sized clips of the most powerful interview moments, audio files, transcripts, social media assets, Q&A blog posts, and in-depth case studies.



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"These testimonials have more engagement than our explainer videos."

Customer Name Company

The Elite Testimonial Process

Studio-quality video testimonials starting from \$2,000.

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Strategy & Setup

Together, we'll define your goals and the angle the story should support, then plan out our question set.

We'll help you set expectations with your customer and make an intro to our team—then manage everything from there.

Filming

We coordinate the shoot with your client and determine whether to do a remote or on-site interview.

On the day of the interview, both a producer and an interviewer are present to guide your customer and ensure you get the best possible footage.

Editing & Publishing

Our editing team will create a captivating, full-length interview file. We'll perform up to 3 rounds of edits so you get the perfect final cut.

In addition, you'll get highlight clips, audio recordings, full interview transcripts, and raw footage files.

"People are spending 30 minutes to an hour watching the testimonial videos you made for us."

> **Customer Name** Company

The Power of Video Testimonials

Video testimonials are a powerful form of social proof that can build trust, convert leads, and drive sales for your business:

79%

Of customers watch video testimonials to learn more about a brand's products or services.



Of customers watch video testimonials to learn more about a brand's products or services.

2 in 3

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Social Proof On Every Channel

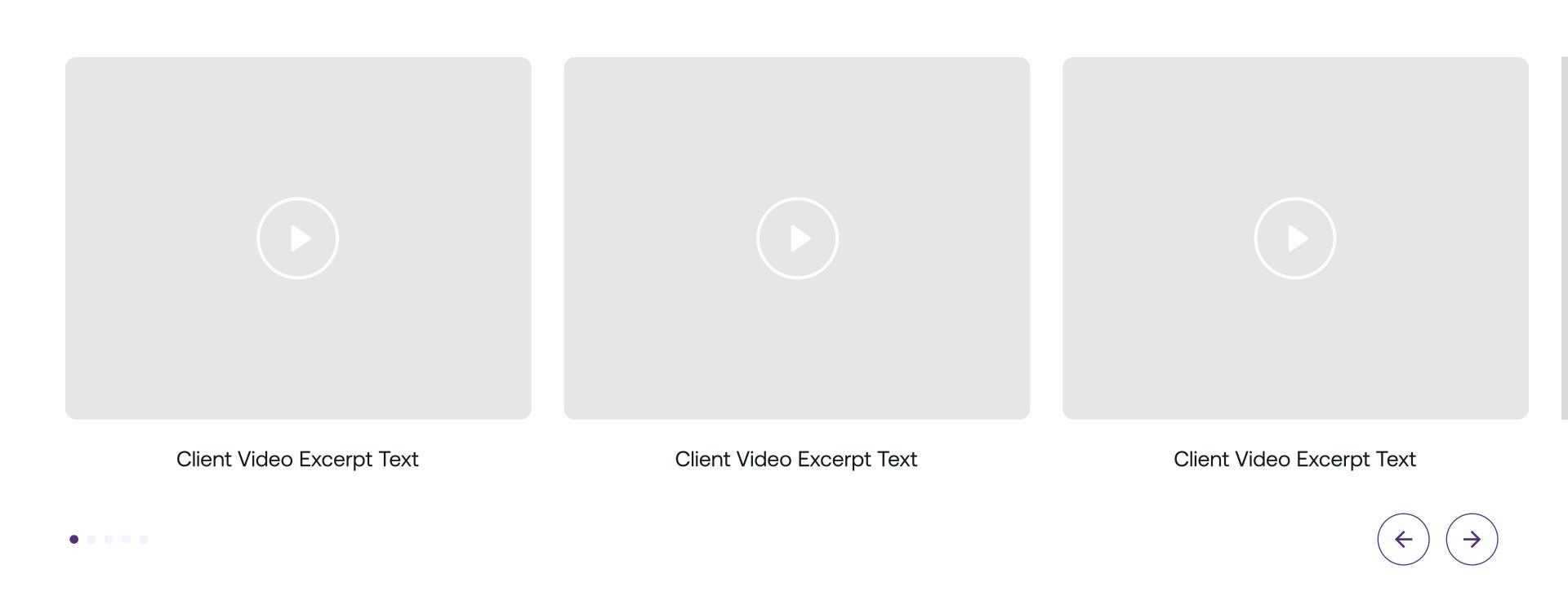
Your testimonial package is more than just a video clip. It's a full-stack marketing, advertising, and fundraising asset. Our testimonials are used for:

Ø	Home Pages	Ø	Investor Pitches
Ø	Sales Pages	Ø	Social Media
Ø	About Pages	Ø	Advertisements

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[COMPANY] uses our video testimonials on their homepage. They've been seen 1000's of times and helped bring in X sales.

Examples of Client Testimonials



Pricing plan

\sim \$1,990 S **Starter Elite** Custom **Includes: Includes:** ✓ 1 Custom Video Audiogram Clip Everything in Starter Elite, Plus: \checkmark \checkmark (All raw footage and a Interview Transcript & ✓ Written Case Study \checkmark 2-minute edit) Audio Recording (Up to 1,500 words) 2 Teaser Edits \checkmark ✓ Up to 3 Rounds of ✓ One-Sheet Case Study (For social media, ads, Revisions website design, and sales Q&A Blog Post \checkmark communications) ✓ Slide Deck

Bonuses:

Can Be Discussed on Orders of up to 6+

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Remote Video Testimonial FAQ

What are remote testimonials?	\sim
How big is the ask going to be for my client?	\sim
What's the average turnaround time?	\sim
Can you help me get my clients to take part?	\sim
How do you maximize the quality of a remote video?	\sim
I don't have buy-in from clients yet. Should I still contact you?	\sim
How many people can be interviewed at a time?	\sim
Can you create on-location video testimonials?	\sim
Do I need to have a client lined up before contacting you?	\sim

Harness the power of social proof and drive more sales with video testimonials

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Logo

We turn customer success stories into captivating video testimonial packages that help generate leads, drive sales, and close deals.

Contact

info@elitetestimonial.com

Will reply in 24 hours

Legal

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